

Priority Care Plus+

SBC Software Upgrades as a Service

Stay ahead, stay updated....

In conjunction with Techland's award-winning 'Priority Care' Annual Support; 'Priority Care **Plus**' is now available, offering supplementary SBC software upgrade services.

Priority Care Plus is designed to help partners and endcustomers stay on top of the latest important and secure SBC software releases, whilst maintaining *value added* customer relationships.

Renewable annually, 'Priority Care PLUS' entitles hassle free, pre-paid software upgrades, consumed as and when customer scheduling requested; performed by Techland's experienced Service Team – in parallel, providing Partner's with incremental service revenues.



Endcustomer Benefits...

- Reduce support resolution & repair times
- Pre-paid services, 'draw down' upon request
- Ensures service continuity & maintenance
- Avoid potential service impacts
- Prevent PO and purchase approval delays during time sensitive scenarios
- Improve overall customer experience
- SBC performance gains

Partner Benefits...

- Increase incremental service revenues
- Build and reinforce *value added* customer relationships
- Grow value add services portfolio
- Boost annual reoccurring revenues (ARR)
- Pro-rated contract alignment
- Single or multiyear renewals available
- Improve overall customer experience

Please Contact Us for more information: sales@techland.co.uk

Terms and Conditions Apply

Software upgrade scheduled based upon endcustomer request

Service hours for use Monday-Friday (excluding Bank Holidays/Weekends– available on request/at additional cost)

Promotion priced per SBC (tied to host SBC serial number)

Promotion pricing varies subject to SBC type (SBC without ASM/SBA, SBC with ASM/SBA, SBC with ASM/CCE)

Service credit valid for up to 12 months or quoted pro-rata term